

AJW leasing



Specialised airline funding solutions
Focused on inventory and engine assets

Practical, flexible and affordable leasing solutions

Global airline customers need practical and efficient ways to finance their inventory and engine assets. Our goal at AJW Leasing is to offer flexible and specialised solutions that complement the renowned AJW service.

A J Walter Leasing Limited is part of the AJW Group of companies and has been trading within the international aviation components and engines leasing industries for more than a decade. The Company is based in the heart of the business district on the Isle of Man with a subsidiary office in Dublin.

Experienced and flexible

AJW Leasing provides predominantly long-term operating leasing solutions for international airlines and MROs that do business with the AJW Group. It also provides tailored finance lease products for selected customers on a stand-alone basis. With an Airbus and Boeing spares lease portfolio in excess of US\$70m and a diverse and growing engine portfolio, AJW Leasing has grown in recent years to become a reliable funding source for the smaller to medium-sized start-up carriers who struggle to find cost-effective ways to finance their main base kit, fly-away kit and outstation inventory requirements.

The AJW Leasing management team comes from the financial and legal community and is well qualified to offer new leasing solutions that contribute effectively to airlines' business performance. As part of the AJW Group, it can field a team of professional experts with sound technical knowledge and a deep understanding of an industry in which it has operated for more than eighty years. These experienced people are able to assess an operator's specific requirements and ensure the right equipment is where it needs to be.

In addition, AJW Leasing offers sale-leaseback solutions for engines and components to deliver liquidity and accounting improvements without compromising operational reliability.

AJW Leasing has developed its leasing services to satisfy a range of airline requirements that are not offered by the traditional financial community

AJW Leasing accesses the AJW Group's industry knowledge and technical expertise to develop tailored solutions for airlines that require financial support to achieve their objectives. It provides customers of AJW Aviation and AJW Engines with cross-border funding solutions not offered by local lenders. We are constantly signing engine and spare components lease agreements with airlines across the world.

Our leasing options are adopted by airline customers in more than twenty countries with varied legal jurisdictions, AJW Leasing is frequently chosen as an experienced financial intermediary between airlines and OEMs.

Headquartered on the Isle of Man, AJW Leasing also accesses the global leasing community in Ireland through its wholly owned subsidiary in Dublin, as well as through the AJW Group's worldwide reach. This allows AJW Leasing to deliver carefully structured global solutions for the engine and spare parts requirements of the AJW Group's customer base.



AJW Leasing: Bespoke solutions for engines

AJW Leasing is growing its inventory of lease engines to support expanding customer demand. We offer high quality engines with practical lease and support conditions to ensure minimum disruption and down time for your aircraft - often with minimal return requirements.

We provide several engine leasing options, even for very short periods, with or without parallel engine management services provided by the AJW Group. Our customers rely on AJW Leasing as a reliable buyer for engines nearing the next overhaul or the end of economical useful life.

ajw-leasing.com

Call us today on: +44 1624 669747 or email: enquiries@ajw-leasing.com to discover how AJW Leasing can help you finance your engines and aircraft spare requirements. We offer a proven and vital resource for smaller to medium-sized and start-up carriers who are looking for new ways to finance their operational and growth requirements.



Transforming aviation efficiency

Since 1932 AJW has sustained the growth of commercial aviation worldwide. Through its flexible aircraft component support programmes, rigorously monitored repair and overhaul processes, deployment of leading technologies, and management of a continually expanding Airbus and Boeing spare parts inventory, AJW contributes to the efficient and profitable operations of global airlines of all sizes.

AJW is a world-leading independent specialist in the supply, exchange, repair and lease of commercial aircraft spare parts with more than 1,300 aircraft under contract. Professional, highly trained, multi-lingual individuals represent the organisation worldwide and AJW is renowned for its award-winning 24/7/365 AOC critical support. AJW has operational hubs in London, Montreal, Shanghai, Singapore and Dubai; with local offices in more than 30 countries.

Focused on developing services to match the pace of change within the aviation sector AJW empowers airlines to fly more cost-effectively in ever busier skies. Innovation, continuous improvement, lean processes, environmental awareness and far-reaching strategic partnerships enable the business to retain its entrepreneurial spirit. With an emphasis on quality that permeates every aspect of the business and the customer experience, AJW is justifiably proud of the resources, in terms of expertise and inventory, which support around 1,000 customers in 117 countries.



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