

AJW aviation



Integrated consumables management
Streamlined solutions enhance
operational efficiency

The complete consumables service

As the world's leading and most successful independent component specialist, AJW Aviation knows how to manage its supply chain efficiently. By carefully selecting and working closely with preferred spares, repairs and logistics providers, we deliver a range of asset management solutions including power-by-the-hour, pooling, leasing, consignment and exchange service on time, every time, 24/7.

This is our business and we are one of the best at what we do.

We have applied the same service and delivery standards to our consumables consignment and replenishment service for airlines and MROs worldwide.

AJW Aviation's world class integrated consumables management

We know consumables management can be a complex issue due to the wide range of parts involved, varying consumption levels and the supervision of multiple suppliers. AJW solves consumables supply issues by providing a streamlined solution to minimise inventory, enhance operational efficiency, and improve cash flow.

AJW's consumable programmes fully automate the inventory management process for airline and MRO customers. Automatic demand capture ensures fewer shipments, and invoices are consolidated into one per month - saving costs and simplifying administration.

Why choose integrated consumables management from AJW Aviation?

Speed, efficiency, quality, reliability, communication and cost feature highly on any airline or MRO's list of requirements for consumables support - our solutions target these requirements. Our stock availability guarantees speed of delivery and our consolidated processes deliver efficiency. A dedicated AJW account manager provides consistent communication, and our integrated IT solutions provide the reliability. These benefits combine to create a world class and cost effective customer service.

We provide fixed prices and immediate delivery. No minimum order quantities and no unwelcome surprises.

Dedicated consumables ad-hoc support

Customer service is at the forefront of everything we do and we strive to offer complete flexibility. Along with our inventory management programmes, we understand the requirements of unscheduled demand and this is why AJW is proud to offer a dedicated ad-hoc service across our diverse consumables product portfolio.

Liquidating customers' excess stock

AJW tailors support to meet operators' individual and unique demands and this balanced support expertise helps customers determine the most effective way of liquidating excess stock. AJW operates out of London, Singapore, Dubai, Shanghai, Montreal and Miami, with sales offices in more than thirty countries. Our business focuses on the supply of aircraft parts globally and this secures the strongest position possible to market excess stock.

Using technology to enhance efficiency and accuracy with our bespoke barcode scanning solutions

Innovation has been at the heart of the AJW Group's success and we have now developed our own bespoke barcode scanning App for consumables which has taken the manual input away from the inventory management process. This boasts a 100% accuracy and reliability record to date, saving cost and enabling the replenishment process to be started within seconds of material being used.

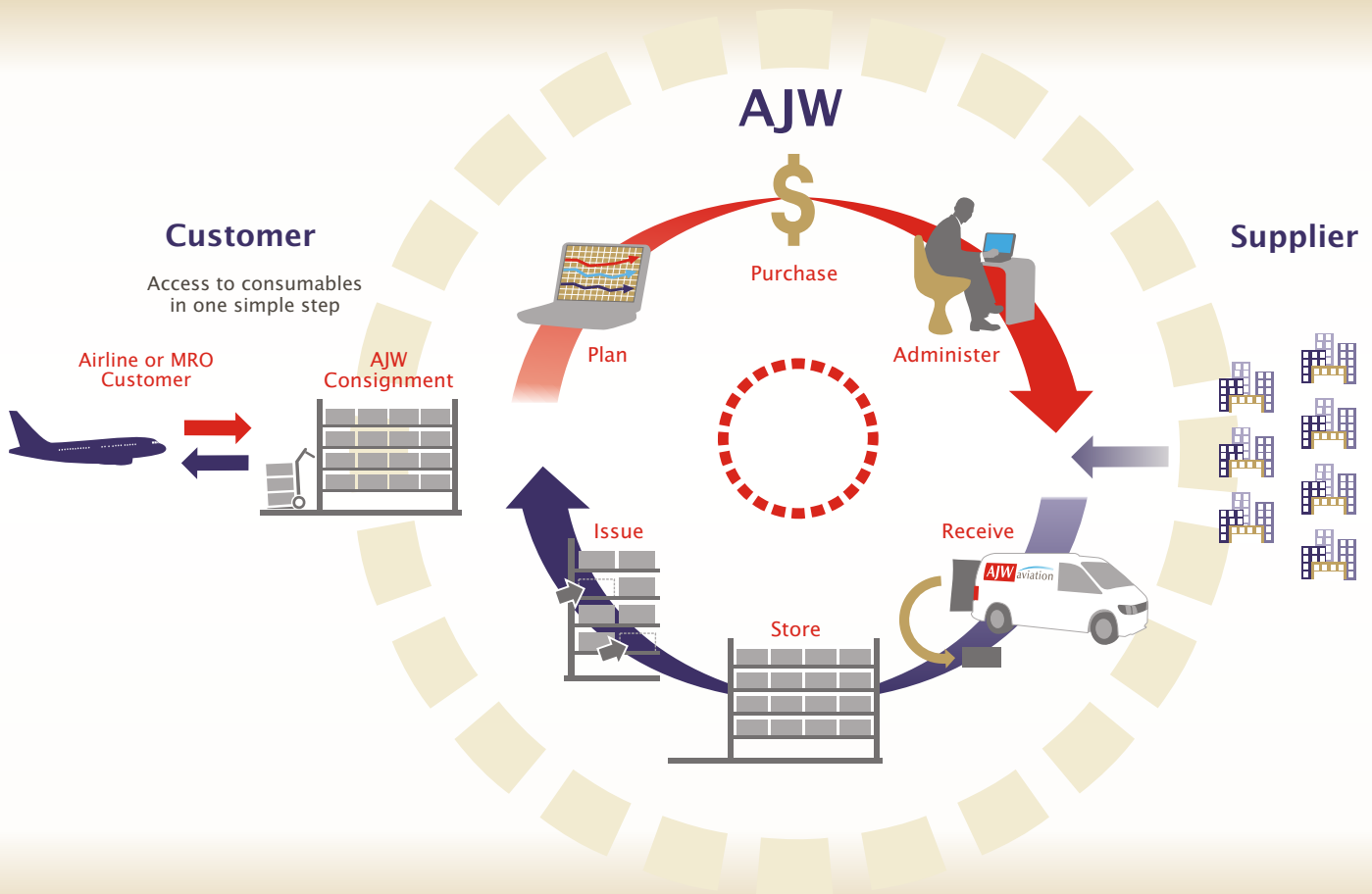


Work in partnership with AJW Aviation's integrated consumables management service to determine your optimum stock cover, availability guarantees, delivery and pricing.

- Significantly reduce transaction and inventory costs through on-site consignment of regularly used consumables
- Improve efficiency through timely replenishment on consumption
- Improve service levels with one single supplier and a designated single point-of-contact
- No minimum order value or minimum quantity
- A single consolidated monthly invoice

Call us today on: +44 1403 798000 or email: sales@ajw-aviation.com to discover how the AJW Aviation integrated consumables management experience can benefit your operation.

The AJW Process for an Airline or MRO



Transforming aviation efficiency

Since 1932 AJW has sustained the growth of commercial aviation worldwide. Through its flexible aircraft component support programmes, rigorously monitored repair and overhaul processes, deployment of leading technologies, and management of a continually expanding Airbus and Boeing spare parts inventory, AJW contributes to the efficient and profitable operations of global airlines of all sizes.

AJW is a world-leading independent specialist in the supply, exchange, repair and lease of commercial aircraft spare parts with more than 900 aircraft under contract. Professional, highly trained, multi-lingual individuals represent the organisation worldwide and AJW is renowned for its award-winning 24/7 AOG critical support. AJW has operational hubs in London, Montreal, Shanghai, Singapore, Dubai and Miami; with local offices in more than 30 countries.

Focused on developing services to match the pace of change within the aviation sector AJW empowers airlines to fly more cost-effectively in ever busier skies. Innovation, continuous improvement, lean processes, environmental awareness and far-reaching strategic partnerships enable the business to retain its entrepreneurial spirit. With an emphasis on quality that permeates every aspect of the business and the customer experience, AJW is justifiably proud of the resources, in terms of expertise and inventory, which support around 1,000 airlines in 115 countries.



AJW Aviation
The Headquarters, Maydwell Avenue,
Slinfold, West Sussex, RH13 0AS,
United Kingdom
t: +44 1403 798000
ajw-aviation.com



sales@ajw-aviation.com



sales@ajw-technique.com



engines@ajw-aviation.com



enquiries@ajw-capital.com



enquiries@ajw-leasing.com

