

AJW

Transforming aviation efficiency



ajw-group.com

AJW

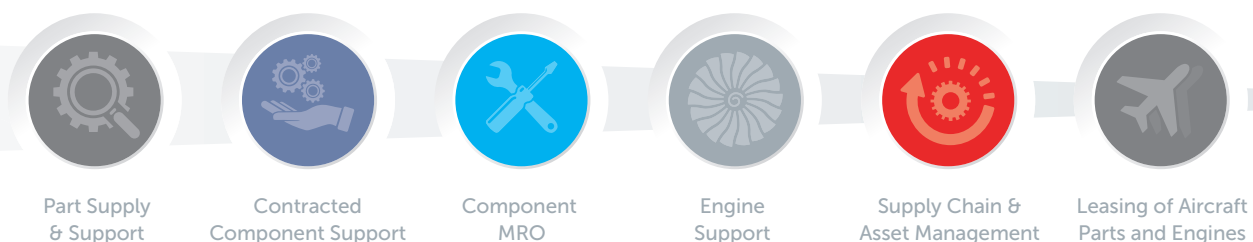
Transforming aviation efficiency

The AJW Group is a dynamic, world-leading, independent specialist in the supply, exchange, repair and lease of airframe and engine spare parts.

We support over 1,000 customers in 117 countries through the entire lifecycle of their aircraft, offering a flexible and tailored approach across our range of services.

With more than 4,000 commercial and business aircraft under contract, we transform aviation efficiency for airlines, airframe manufacturers, component MROs and leasing companies by delivering innovative supply chain, asset management and channel partner solutions.

AJW is highly regarded for our 24/7/365 AOG service excellence and our ability to provide guaranteed delivery. Our ethos is to work in partnership with our customers and suppliers and be the partner of choice.



AJW

Rely on us for your parts support

Our highly knowledgeable and multilingual customer service teams are available to serve you globally.

We offer component sales, exchange and loan services, and can work with you on a regular basis or under tailored arrangements such as our fixed rate flight hour programmes. We solve your rotatable and consumable supply issues by delivering components on time, every time, minimising your requirement for inventory, reducing your costs and enhancing your operational efficiency.

Whether you need a part for scheduled maintenance or an AOG, our extensive global inventory of more than 450,000 Airbus and Boeing line items valued at US\$500m, is accessible from our strategic inventory hubs across the globe.

All our spares come with full certification and guaranteed delivery via our award-winning logistics service. AJW handle 10,000 shipments weekly, and operate an around the clock export freight and logistics service with our strategic partners. And our comprehensive knowledge of all customs, hazardous goods and export control regulations ensures we ship spares globally with maximum efficiency and safety.

We're always ready to help

With over 86 years of aviation experience, we know the impact the grounding of an aircraft can have on your business. So our award-winning AOG service is manned 24 hours a day, 365 days a year.

We always strive to deliver your component wherever it is required in the shortest time possible. Whether it's part of a contractual agreement or a one-off emergency request, our AOG team will support you to ensure your aircraft is back in the air with minimal delay.



AJW

Cost-effective repair management solutions that keep you flying

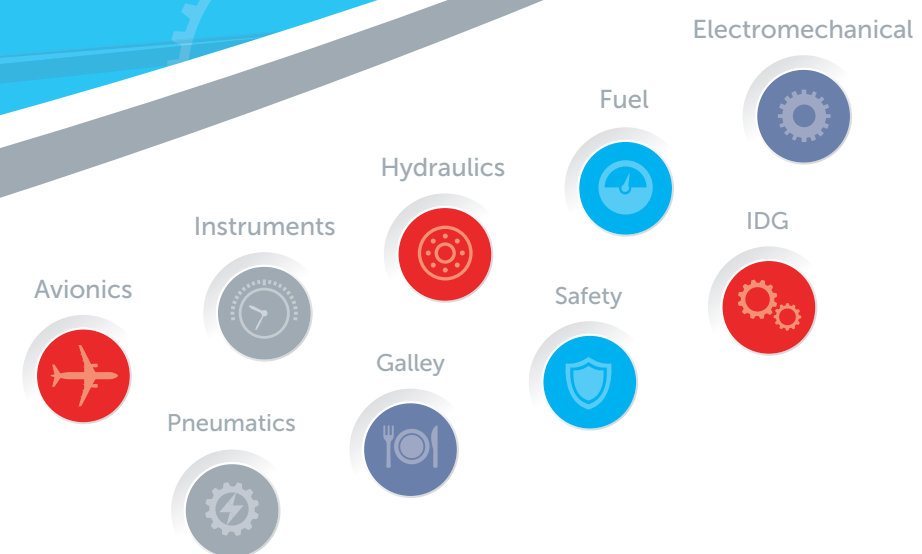
Whatever your component MRO needs, we offer repair excellence from our own state-of-the-art component repair and overhaul facility AJW Technique, as well as from our global network of specialist workshops. We meticulously benchmark all repair shops and OEMs to ensure consistency of repair, price, quality and turn-around time.

AJW Technique uses one of the best industry-specific engineering skill bases in the world, and serves the commercial and business aviation marketplace across an expanding and diverse range of platform types. We deliver outstanding reliability, industry leading turn-around times and superior warranties that deliver the standards our customers expect, supported by guaranteed availability from our extensive inventory.

AJW Technique operates as an independent MRO, providing a wide range of repair programmes for customers.

In addition to this we maintain a streamlined global network of specialist approved workshops, and spend over US\$300m annually on more than 80,000 individual repair orders. This combined with our exacting standards for quality, reliability and delivery underpin our competitive pricing, ensuring the cost-efficiency of our repair management services.

Our supply chain is the foundation of our repair management service and is continually evaluated by an experienced team, whose focus is to deliver continuous improvement for the group and our customers.



AJW Technique's extensive global capabilities

AJW

Driving cost reduction in your engine management

Our engine team are committed to reducing your engine maintenance costs, offering a broad range of service capabilities. Our expertise in engineering services across CFM56-3/5/7, V2500, CF6-80, RB211 and PW4000 engines, alongside our comprehensive integrated management solutions, help you to minimise engine maintenance costs.

Whatever engine management services you need – from shop visit management, fan blade exchange and material salvage programmes, to inventory consignment, parts supply and repair services – our dedicated engine customer service team will work closely with you to minimise your engine operating costs and provide ongoing value tailored to your needs.

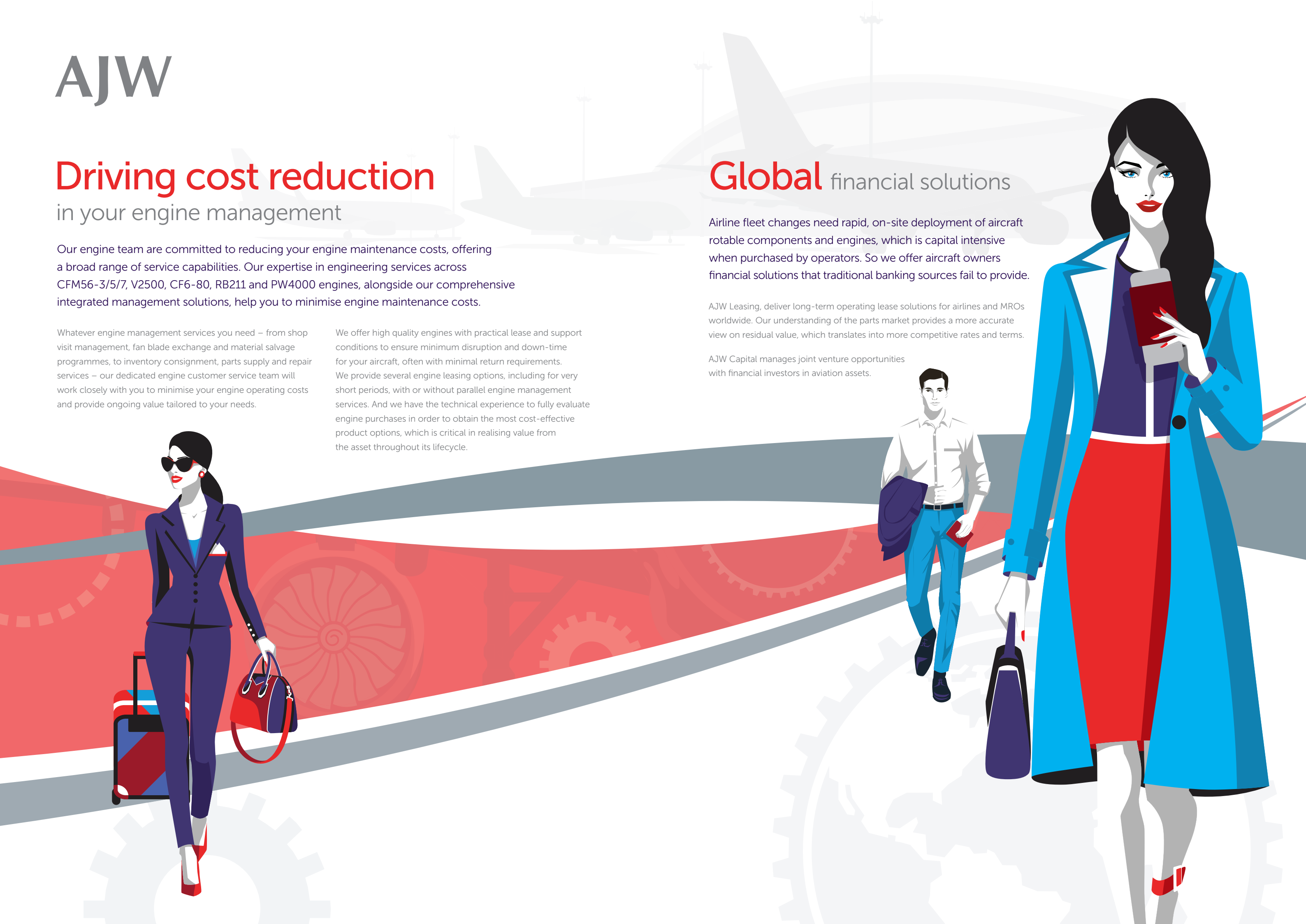
We offer high quality engines with practical lease and support conditions to ensure minimum disruption and down-time for your aircraft, often with minimal return requirements. We provide several engine leasing options, including for very short periods, with or without parallel engine management services. And we have the technical experience to fully evaluate engine purchases in order to obtain the most cost-effective product options, which is critical in realising value from the asset throughout its lifecycle.

Global financial solutions

Airline fleet changes need rapid, on-site deployment of aircraft rotatable components and engines, which is capital intensive when purchased by operators. So we offer aircraft owners financial solutions that traditional banking sources fail to provide.

AJW Leasing, deliver long-term operating lease solutions for airlines and MROs worldwide. Our understanding of the parts market provides a more accurate view on residual value, which translates into more competitive rates and terms.

AJW Capital manages joint venture opportunities with financial investors in aviation assets.



AJW

A strategic supply chain partner

We work in partnership with airlines, aircraft manufacturers and component OEMs to align and deliver highly effective and efficient supply chain solutions.

AJW optimises inventories, streamlines procurement and maximises efficiencies for airlines operating all major platforms, including Airbus, ATR, Boeing, Bombardier and Embraer.

We provide everything from power-by-the-hour programmes, comprehensive repair management and logistical services to complete supply chain solutions, allowing you to focus on delivering brand value and exceptional customer experience.

By using AJW's efficient, world-renowned, state-of-the-art component MRO facility, AJW Technique, as well as our strategic partners, quality, reliability and turn-around times of all component repairs are guaranteed.

Monetise your assets

Optimise your profitability by allowing us to convert surplus aircraft and engine inventory into revenue-generating assets.

We provide airlines and lessors with flexible and innovative solutions to monetise your assets and streamline your operating costs through tailored plans. AJW manages all items of stock from all major aircraft platforms, including Airbus, ATR, Boeing, Bombardier and Embraer.

This can be the spare components in your warehouse, or entire aircraft and engines that are reaching the end of their useful life. We are proud to be a value added partner to our customers, and offer access to the aftermarket by leveraging our expertise, global network and sales channels.

Access to the aftermarket

If you're an aircraft manufacturer or component OEM, partnering with AJW provides you with comprehensive access to the aviation aftermarket, allowing you to generate revenues from your inventory.

Through our long established relationships with over 1,000 customers in 117 countries, we are experienced in the provision and repair of components across all major aircraft platforms, including Airbus, ATR, Boeing, Bombardier and Embraer. With our diverse business lines, and over 4,000 commercial and business aircraft under contract, our global multilingual sales network enables you to realise a greater return on your assets.



Quality

is integral to our DNA

Quality is a culture in itself at AJW, a way of life both inside and outside the working environment. It permeates throughout our entire business, from our own component repair and overhaul facility in Montreal, to the 24/7/365 AOG desk in London, and the customer service teams around the globe.

Quality is not 'in addition' to our general business processes; it fundamentally shapes how we work. Our quality systems are designed to support the flexibility upon which the business thrives. Most importantly, quality is the mindset that motivates everything we do for our customers.

AJW

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AJW Group has operational hubs in London (HQ), Dublin, Isle of Man, Miami, Montreal, Moscow, Shanghai and Singapore, with local offices in more than 30 countries.

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